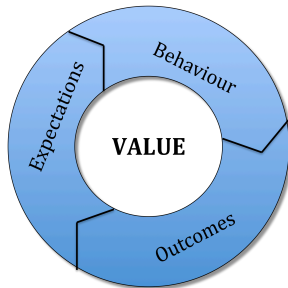**Infogrinder**
Results that Matter

The Infogrinder Value Model

Infogrinder ensures that your organization delivers more and more of the results you need -- for less effort. We solve problems and drive mission critical programs and projects, organizational performance, and individual performance. Our structured framework for managing, delegating and performing work is straightforward – and produces measurable results rapidly. Bottom line: we create value for the organization by producing better outputs so you get more of what the company values for less.

Organizational Alignment Value Model
Expectations, Behaviour, Outcomes

Expectations Drive Behaviours that Drive Outcomes.
When expectations are unclear or behaviours misaligned, you won't get the desired outcomes. We find and solve these disconnects among individuals, teams, stakeholders, and business groups. We have a simple process to set expectations, monitor and manage the desired behaviours - to get the outcomes you need.

Be Nice. Our structured approach defuses emotional situations through facts and observable behaviour. This prevents finger-pointing, blaming, and other behaviours that interfere with results.

Individual Value Model
Be Nice, Elevate Your Thinking, Deliver Value

Elevate Your Thinking. Key to the Infogrinder model is looking beyond your role to the big picture to keep the overall objective in mind and understanding why it matters.

Deliver Value. Value means delivering more and more of the results the organization wants – for less effort. This means doing work at your level of capability and delegating as much as you can, focusing on activities that move you closer to the desired outcome, and eliminating activities that add no value. We show you how.

Performance Value Model
Deliver results that matter

Deliver Results that Matter
Delivering results requires making a plan, executing that plan, and diligently monitoring for variances, gaps and issues. When issues arise, we determine the potential impact, acknowledge the reality of the situation, speak truth to power, and take the actions necessary to drive the issues to resolution.